



AMBASCIATA D'ITALIA - DOHA

**DETERMINA A CONTRARRE**

**L'AMBASCIATORE**

Visto il decreto del Presidente della Repubblica 5 gennaio 1967, n.18, "Ordinamento dell'amministrazione degli affari esteri";

Vista la legge 7 agosto 1990, n. 241, "Nuove norme in materia di procedimento amministrativo e di diritto di accesso ai documenti amministrativi";

Visto il decreto del Presidente della Repubblica 1 febbraio 2010, n.54, "Regolamento recante norme in materia di autonomia gestionale e finanziaria delle rappresentanze diplomatiche e degli uffici consolari di I categoria del Ministero degli affari esteri";

Visto il decreto del Ministro degli affari esteri e della cooperazione internazionale 2 novembre 2017, n. 192, "Regolamento recante disciplina delle procedure per l'affidamento e la gestione dei contratti da eseguire all'estero";

Considerata l'esigenza di dare attuazione ai principi desumibili dall'articolo 32, comma 2, del decreto legislativo 18 aprile 2016, n. 50, individuando preventivamente gli elementi essenziali del contratto e i criteri di selezione degli operatori economici e delle offerte;

Visto il bilancio di previsione per l'esercizio finanziario di riferimento e, in particolare, i criteri di programmazione della spesa delineati dalla relazione di cui all'articolo 6, comma 8, del DPR n. 54 del 2010;

Considerando che, tenuto conto dell'interesse pubblico sotteso al perseguimento del mandato istituzionale della Sede, si rende necessario acquisire la *fornitura* di un servizio di sorveglianza e di controllo degli accessi in aggiunta dell'elemento dell'Arma dei Carabinieri qui in servizio che è quotidianamente impegnato anche nel servizio di sorveglianza interno agli uffici;

Considerato che, sulla base delle condizioni prevalenti nel mercato di riferimento in loco quali emergono dal complesso degli elementi qui comunque disponibili, il valore stimato dell'appalto ammonta a QAR 40.000,00 al netto delle imposte indirette;

Considerato che, sulla base del cambio pubblicato nel sito della Banca d'Italia alla data odierna, il suddetto importo è inferiore ad euro 40.000;

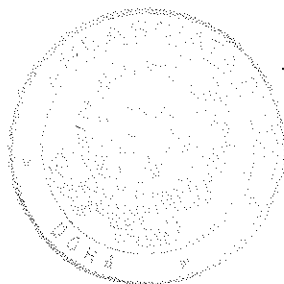
Considerato che, per la tipologia e per il valore stimato del contratto da acquisire, l'articolo 7, comma 2, lettera a) del DM n. 192 del 2017, prevede che il contraente sia selezionato mediante affidamento diretto;

Considerato che l'importo corrispondente al valore stimato del contratto trova capienza nelle risorse finanziarie all'uopo allocate nel bilancio della sede;

## DETERMINA

1. di avviare una procedura per acquisire la fornitura di un di un servizio di sorveglianza e di controllo degli accessi in aggiunta dell'elemento dell'Arma dei Carabinieri qui in servizio;
2. che la spesa connessa alla presente procedura sarà imputata al Titolo I.11.01 del bilancio di sede;
3. di nominare quale responsabile unico del procedimento il vice comm. amm.vo contabile Massimo Scarpa che, con autonomia decisionale, svolge tutte le attività riferite al suddetto affidamento, ivi comprese quelle in materia di trasparenza e di prevenzione della corruzione, in conformità con la vigente normativa, individuando le modalità appropriate per il perseguimento delle esigenze pubbliche sottese all'appalto di cui trattasi.

*Doha, 26.11.2020*



A handwritten signature in black ink, appearing to read "A. Prunas", written over a horizontal line.

L'Ambasciatore  
Alessandro Prunas



## EMBASSY OF ITALY - DOHA

### CONTRACT

**Subject: Contract for the provision of a security service for the Embassy of Italy to Doha – Contract Identification Number CIG Z542FA2C50**

The Embassy of Italy in Doha, hereinafter the “Client”, by means of this contract appoints **ISC GROUP GULF**, hereinafter the “Contractor” P.O. Box 5763, Doha, Qatar to perform the following services.

#### **Art. 1 – Subject**

1.1 The Contractor shall provide n. 1 Security Guard for the purpose of security and access control of the Client’s office. The service shall be carried out from 1<sup>st</sup> January to 31<sup>st</sup> December 2021, from Sunday to Thursday, from 09:00 to 17:00. Security staff provided to the Client shall be fluent in written and spoken Arabic or English and already trained in basic industrial safety, fire, First Aid and security procedures. Scope of work is detailed in Annex 1.

#### **Art. 2 – Contract value**

- 2.1 The services fee is 26.000 (Twenty Six Thousand QAR/00) to be paid according to the terms and conditions set out in this contract.
- 2.2 The contract value is fixed, not subject to revision and it is the overall compensation required for the correct and regular performance of the services.
- 2.3 The Contractor shall not require from the Client any payment beyond the amount indicated in this article for the services specified in this contract. After the payment of the due amount, the Contractor shall be satisfied for every claim.

#### **Art. 3 – Duration**

- 3.1 This contract shall come into force upon full acceptance by the Contractor notified in written to the Client address.
- 3.2 The works shall be carried out from 1<sup>st</sup> January to 31<sup>st</sup> December 2021, without prejudice of the specific conditions as per Annex 1.
- 3.3 This contract is due to terminate upon the above mentioned deadline, with no need of termination by the Client. Implied or automatic extension and/or renewal of this contract are not admitted.

#### **Art. 4 – Implementing rules**

- 4.1 This contract shall not be transferred to third parties and any subcontracting shall not exceed 30% (thirty per cent) of the contract value and shall be communicated to the Client. Sub-contractors shall have the general and specific requirements foreseen by this contract.
- 4.2 The Contractor undertakes to perform the contract obligations in full compliance with the clauses and conditions of this contract, none excluded, as well as the provisions imparted by the Client.
- 4.3 Should the scope of the work need to be modified during the contract execution, the Client can require the Contractor to execute the updated scope of the work at the same conditions provided for this contract for increases or decreases up to one fifth of the contract value. In such case, the Contractor has not the right to terminate the contract.

- 4.4 The Contractor shall not assign any persons other than those accepted by Client. The Contractor shall endeavour not to replace existing staff members except in cases of sickness or emergency. If it should become necessary to replace an existing permanent staff member for reasons such as company disciplinary procedure, termination, resignation or death, then the Contractor shall inform the Client in writing.
- 4.5 Contractor's staff will observe Client security procedures and instructions at all times, where notified, and shall also observe company security and disciplinary procedures.
- 4.6 The Contractor shall be responsible for conducting a local intensive training course in relation to the diplomatic & sensitive nature of the duties expected of the Contractor's staff. Refresher training shall be conducted on an on-going basis.
- 4.7 The Contractor shall be responsible for employee accommodation costs, visa costs, airfares, medical expenses, annual leave payments, overtime payments, allowances and/or any other such benefits or expenses applicable either by Labor Laws of the State of Qatar.
- 4.8 The Contractor shall indemnify, hold and save harmless, and defend at its own expense the Client, its assets, equipment and personnel, from and against all losses, damages, suits, claims, demands and liabilities of any nature or kind, including costs and expenses, arising out of legally proven acts or omissions of the Contractor or its employees in the performance of this contract.
- 4.9 Force Majeure: Force majeure shall include, but not be limited to the following matters: Earthquake, fire explosion, flood or other natural or physical disasters – war (whether declared or not) hostilities or state of hostility – riots or civil disturbance or commotion, other acts of public disorder or terrorism – denial of the use of any road, railway, seaport, airport, shipping services or other means of public transport – strike or lock-out or any industrial action by employees other than those of Contractor or any other circumstances hereafter arising beyond the control and the expectation of both parties to the agreement. No indemnity shall be claimed by either party against the other party in case of Force Majeure.
- 4.10 The Contractor shall provide and thereafter maintain for the duration of this contract and any extension thereof, appropriate Workmen's Compensation and Accident insurance, and furnish proof to the satisfaction of Client of adequate liability insurance.
- 4.11 The violation of the provisions of this article shall be considered a serious breach on the part of the Contractor, and a just cause for contract termination.

#### **Art. 5 – Payment conditions and terms**

- 5.1 The Contractor indicates a bank account on which the Client shall make the payments. The Client shall make payments only by means of installment to the abovementioned bank account.
- 5.2 The following code must be expressed on the invoices: "CIG Z542FA2C50".
- 5.3 At the end of each month, the Contractor will present to the Client an invoice amounting to QAR 2,166 which will be paid, after ensuring the regular execution of the service, within 7 (seven) days.

#### **Art. 6 – Contact points**

- 6.1 The Person Responsible for the Procedure is Mr. Massimo Scarpa, administrative attaché of the Embassy of Italy in Doha.

#### **Art. 7 – Requirements**

- 7.1 The Contractor shall present to the Client the Annex 2 completely filled on the registration form, proving the absence of grounds for exclusion and the ownership of selection criteria eventually indicated on the Annex 2. The Contractor authorizes the Client to carry out the audits within the local competent Authorities on the truthfulness of the declarations made about the possession of the requisites.
- 7.2 The loss of declared requirements for the selection or the subsequent ascertain of the non-possession, shall involve the termination of the contract and the application of a penalty equal to 5% (five per cent) of the total contract value, while reserving the right to claim further damage compensation.

## **Art. 8 – Penalties**

- 8.1 Any Contractor's delay in the execution on this contract beyond the deadline indicated by this contract, except in case of force majeure beyond the Contractor's control, shall result in a penalty equal to the 0,5 per thousand of the net contractual amount for each day of delay.
- 8.2 In the event that the Contractor does not comply with the terms and the prescriptions set out in this contract in the performance of his duties, the Client shall object in writing the breach, giving, where appropriate, the relevant instructions to require the compliance with the specific provisions disregarded and shall allow a reasonable deadline to submit rebuttal arguments. In absence of adequate explanations, the Contractor shall implement the instructions provided. Should the Contractor not comply with the instructions provided, the penalty indicated in paragraph 8.1 shall apply.
- 8.3 The request or the payment of the penalty does not discharge in any case the Contractor from the fulfillment of the performance contractually envisaged.
- 8.4 Should the determined penalty amount the 10% of the net contractual value or any major Contractor's breaches emerge during the contract execution, the Client may terminate the contract for serious Contractor's breaches as well as reserve the right to legally claim damage compensation. The Contractor shall also refund any cost incurred by the Client for services provided by third parties.

## **Art. 9 – Resolution**

- 9.1 The Contractor may terminate the contract throughout the period of its validity, if:
- a) The contract undergoes a substantial modification which would have required a new procurement procedure as per art. 72, Directive 2014/24/EU;
  - b) The Contractor is in one of the situations indicated as grounds for exclusion as per art. 57, Directive 2014/24/EU;
  - c) The tender should not have been awarded to the Contractor in consideration of a serious breach of the obligations arising out of the Treaties and the Directive 2014/24/EU;
  - d) In any of the cases of resolution for significant breach by the Contractor expressly foreseen in this contract, or any other case of serious breach foreseen by the law.

## **Art. 10 - Personal Data Protection and Responsibility**

- 10.1 The Contractor undertakes all liability for injuries as well as for damages due to any act, neglect, negligence, default or omission by the Contractor or its servants, agents, consultants or licensees during the contract execution.
- 10.2 The Contractor undertakes to ensure the confidentiality of data eventually acquired under this contract and not to disclose the same without the prior written consent of the Customer.
- 10.3 The Client guarantees the protection of personal data provided by the Contractor in accordance with the Italian law on the protection of individuals with regard to the personal data treatment. The Contractor authorizes the treatment of the above-mentioned data, including the verifications indicated in paragraph 7.2.
- 10.4 The Contractor and the Customer shall be held liable for the violations attributable to them, as well as for obligations under existing Italian legislation regarding the physical person protection and personal data treatment.
- 10.5 The obligations undertaken by the Contractor with the acceptance of this contract do not imply in any way a permanent employment relations between the Customer and the personnel employed by the Contractor, as well as they do not give rise to any claim against the Customer, except as expressly stated into this contract. Such personnel may perform only the activities envisaged in this document. Any other activity not mentioned or different from those mentioned in this contract are not valid. The Contractor undertakes to inform his staff on this clause.

## Art. 11 – Final Dispositions

- 11.1 No clauses in this Agreement shall be construed as any waiver, express or implied, of the immunities guarantee by the international law to the Contracting Authority.
- 11.2 This contract is regulated by the law of the State of Qatar. For all cases of litigation the responsible court of law shall be that of Doha, State of Qatar.
- 11.3 This Agreement includes the full manifestation of the obligations of the Contractor and the Customer and shall be modified only through a contract of the same form, excluding any other possibility to amend the parties' obligations.

Doha, 9.12.2020

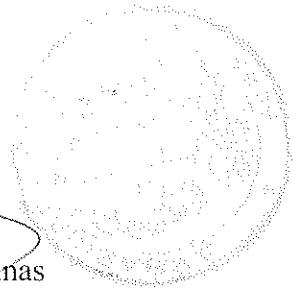
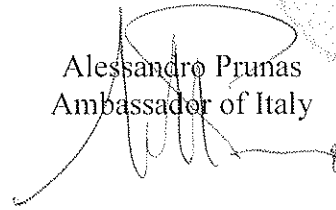
The Contractor



Ramadan Ali  
Deputy General Manager

المجموعة العالمية للاستشارات الأمنية والسلامة (ذ.م.م.)  
**ISC GROUP GULF W.L.L.**  
تلفون : ٤٤٤١٣٧١٧ - ص.ب ٣٦٠٢ - الدوحة - قطر  
Tel. 44413717 - P.O.Box : 3602 - Doha - Qatar

The Client



Alessandro Prunas  
Ambassador of Italy

**SERVICE TO PROVIDE  
(Technical Specifications)**

The Contractor shall provide

- n. 1 Security Guard
- Security staff provided to the Client shall be fluent in written and spoken Arabic or English and already trained in basic industrial safety, fire, First Aid and security procedures
- The service shall be carried out:
  - from 2<sup>nd</sup> January to 31<sup>st</sup> December 2021, from Sunday to Thursday, from 09:00 to 17.00.
- If required by the Embassy, in specific dates and with adequate notice the working shift shall be replaced with a different time shift.
- Festivities shall follow the Embassy's calendar of festivities:
  - January, 1
  - February, 9
  - April, 4
  - April, 5
  - May, 1
  - May, 13
  - June, 2
  - July, 20
  - December, 18
  - December, 25
  - December, 26

**PART I**  
**CUSTOMER AND CONTRACT PROCEDURE INFORMATION**

<b>Customer ID</b>	<b>Answer:</b>
Name:	<i>EMBASSY OF ITALY IN DOHA</i>
Title or brief description of the procurement:	<b>Contract for the provision of security and access control services for the Embassy of Italy to Doha</b>
CIG	<b>Z542FA2C50</b>

**PART II: INFORMATION ON THE ECONOMIC OPERATOR**

<b>A. Economic Operator ID</b>	<b>Answer:</b>
Name:	ISC Group Gulf WLL (International Security Consultancy)
National Identification Number, if existent (taxpayer code number, VAT, registration....)	21634
Postal address:	Ahmed Bin Ali Business Centre 2nd Floor, Building No. 289, Street No.230, C - Ring Road, New Salata, Doha, PO Box 3602
Person of contact: Telephone number: PEC or e-mail: (website) ( <i>where existent</i> ):	Kevin Moss MSyI Deputy General Manager 0974/44413235 / 44413717 info@iscgulf.com www.iscgulf.com



## PART III: EXCLUSION GROUNDS

### **A: Grounds linked to criminal convictions**

Applicants who have been definitively convicted in Italy or in the Country where the contract is performed are excluded from participation for the following reasons: (1) participation to a criminal organization; (2) corruption; (3) fraud; (4) terrorist offences or offences linked to; (5) money laundering or financing of terrorism activities; (6) child labor and trafficking in human beings; (7) any other offence which cause the impossibility to contract with public authorities. Relevant situation for exclusion are provided by the Italian law, as well as:

- In the member States of the EU, by the situation indicated in the national legislation which has implemented the Art. 57, Directive 2014/24/EU;
- In non-member States of the EU, by the equivalent situation provided by the national criminal law.

The economic operator or a member of its management or supervisory bodies or any person in the economic operator with powers of representation, decision or control has not been convicted for one of the above reasons with a definitive sentence not exceeding five years ago or, after that, an exclusion period established in the sentence is still applicable.

### **B: Reasons linked to tax payments and social security contributions**

The economic operator has satisfied all the obligations related to the payment of taxes, or social security contributions in the country where it is established, in Italy and in the country where the contract takes place.

### **C: Reasons linked to insolvency, conflict of interests or grave professional misconduct**

1) The Economic operator has not violated, insofar as it is aware, obligations related to health and safety at the work place as well as of environmental, social and job legislation.

2) The Economic operator is not subject to a legal procedure and it is not in one of the following situations:

a) bankruptcy, liquidation, insolvency procedure, arrangement with creditors, affairs administered by the courts or any analogous situation.

b) it has ceased to operate.

3) The economic operator was not founded guilty of serious professional misconduct.

4) The economic operator has not signed agreements with other economic operators in order to distort competition.

5) The economic operator is not aware of any conflict of interest linked to its participation to the appointment procedure.

6) The economic operator or a company connected to it, did not provide advice to the Customer or have otherwise participated in the preparation of the award procedure.

7) The economic operator neither experienced an anticipate termination of a precedent public procurement, nor it has to pay compensation or any other sanction related to a precedent public procurement.

8) The economic operator confirms that:

a) it is not guilty of serious misrepresentation by giving the required information in order to verify the absence of exclusion grounds or to respect the selection criteria,

b) it has not concealed such information,

c) it has been able to send complementary documents upon request of a Contractor,

d) it has not attempted to unduly influence a Customer's decision process; it has not attempted to obtain confidential information which could give improper advantages in the public procurement; it has not supplied misleading information which could have a notable influence on decisions related to the procurement procedure.

**D: Grounds of exclusion provided by the Italian law and equivalent situations provided by the domestic law**

The economic operator shall be not in any of the following situations:

- 1) there are grounds for suspension or prohibition under the anti-mafia legislation
- 2) it is subject to infiltration by organized crime
- 3) it is subject to interdiction from exercising the business activity or other penalty which prohibits contracting with the government
- 4) it has breached the prohibition of fiduciary custody;

**PART IV: SELECTION CRITERIA**

The economic operator fulfills all the selection criteria required in the documentation and relevant to the selection.

**PART V: FINAL DECLARATIONS**

The undersigned formally declares that the information contained in Parts II to IV are truthful and correct and that the undersigned is aware of the consequences under the Italian and local law, including criminal consequences of a serious false declaration. The undersigned certify the absence of grounds of exclusion provided in the Part III and the possession of requirements listed in Part IV.

The undersigned formally authorizes the Customer to make prior verifications to the local competent authorities on the truthfulness of the declarations made about the requirements. The undersigned accepts without reserves or exceptions, the conditions contained in the Letter of Assignment and in the Annex 1 of the same Letter.

Doha, 9.12.2020

Ramadan Ali  
Deputy General Manager



**INFORMATION REGARDING THE PROTECTION OF INDIVIDUALS  
REFERRED TO PERSONAL DATA TREATMENT**  
*Regolamento (EU) 2016/679, art. 13*

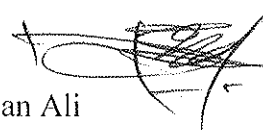
The handling of personal information follows the principles of righteous conduct, legality, transparency and protection. For that purpose, the following information are provided:

1. The responsible for data processing is the Ministry of Foreign Affairs (MAECI) of the Italian Republic, which, in this specific case, will operate through Embassy of Italy in Doha, Qatar University Area, Zone Al Torfa no.68, Street no.870 (Al-Ghaf), plot n.31, Doha, Qatar, P.O. BOX 4188, phone: +974 44831 828/802, e-mail: [doha.consolare@esteri.it](mailto:doha.consolare@esteri.it); pec: [amb.doha@cert.esteri.it](mailto:amb.doha@cert.esteri.it).
2. The MAECI has a Data Protection Officer who can be contacted by the following addresses (Ministero degli affari esteri e della cooperazione internazionale, Piazzale della Farnesina 1, 00135 ROMA, tel. 0039 06 36911, e-mail: [rpd@esteri.it](mailto:rpd@esteri.it); pec: [rpd@cert.esteri.it](mailto:rpd@cert.esteri.it)).
3. Personal Data required are necessities in order to select the economic operator that will be the addressee of the procurement.
4. The processing of data is an obligation provided by the Italian legislation and any refusal to provide the requested data results in an automatic exclusion from the selection procedure.
5. The Data treatment will be carried out manually or electronically by specially appointed personnel.
6. Data will be sent to the Control Bodies of the MAECI. By signing this form, the applicant gives his explicit consent to the communication of data to the local competent authorities in order to verify them, as well as the publication of the essential points of the contract on the Customer's website in accordance with the Italian law on public contracts transparency.
7. Data shall be retained for a maximum period of 5 years starting from the contract period end, because of completion of the execution or for any other reason, including the termination for breach of the contract. This term is suspended in case of investigation procedure.
8. The applicant may ask the access to and the correction of its personal data. In such cases, the applicant shall present an appropriate request to the addresses as indicated at the point 1, along with inform the MAECI Data Protection Officer to the address as indicated at the point 2.
9. If the applicant considers that its rights have been violated it shall submit a complaint to the Data Protection Officer. Otherwise, the applicant should contact the Garante per la protezione dei dati personali (Piazza di Monte Citorio 121, 00186 Roma, tel. 0039 06 696771 (centralino), e-mail: [garante@gpdp.it](mailto:garante@gpdp.it), pec: [protocollo@pec.gpdp.it](mailto:protocollo@pec.gpdp.it)) or to the judicial authority.

*Doha, 9.12.2020*

Applicant's signing to accept terms and conditions

Ramadan Ali  
Deputy General Manager





AMBASCIATA D'ITALIA - DOHA

## DECRETO DI APPROVAZIONE DEL CONTRATTO

L'AMBASCIATORE

Visto il decreto del Presidente della Repubblica 5 gennaio 1967, n.18, "Ordinamento dell'amministrazione degli affari esteri";

Visto il decreto del Presidente della Repubblica 1 febbraio 2010, n.54, "Regolamento recante norme in materia di autonomia gestionale e finanziaria delle rappresentanze diplomatiche e degli uffici consolari di I categoria del Ministero degli affari esteri"

Visto il decreto del Ministro degli affari esteri e della cooperazione internazionale 2 novembre 2017, n. 192, "Regolamento recante disciplina delle procedure per l'affidamento e la gestione dei contratti da eseguire all'estero";

Vista la determina a contrarre del 26.11.2020 per l'affidamento diretto alla società ISC GROUP GULF – licenza numero 21634 registrata presso il Ministero del Commercio e dell'Industria dello Stato del Qatar - per la *fornitura* di un servizio di sorveglianza e di controllo degli accessi in aggiunta dell'elemento dell'Arma dei Carabinieri qui in servizio, per l'anno 2021, CIG Z542FA2C50;

Visto il contratto stipulato il 9.12.2020 tra quest'ufficio e l'operatore economico sopra indicato per l'importo di QAR 26.000,00;

Considerato che il responsabile unico del procedimento ha verificato il possesso da parte dell'operatore economico ISC GROUP GULF dei requisiti;

Considerato che, sulla base delle verifiche effettuate a cura del responsabile unico del procedimento in relazione alle condizioni del mercato di riferimento e all'oggetto e tipologia delle prestazioni da acquisire, l'importo contrattuale è congruo;

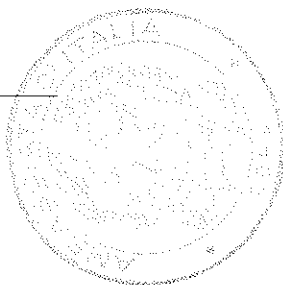
Su proposta del responsabile unico del procedimento;

### DECRETA

1. Il contratto indicato in premessa è approvato.
2. La relativa spesa sarà riportata nelle pertinenti scritture contabili della sede.

Doha, 9.12.2020

  
Il Rup  
Massimo Scarpa



  
L'Ambasciatore  
Alessandro Prunas